



Energy

At a time when the business environment has taken on a sense of uncertainty, the energy business is a prime example of the nature of the beast. With the deregulation of utilities in areas such as California, and the unprecedented range of services that have resulted, it's clear how energy has become a highly competitive and dynamic business. O'Neal Consultants keeps clients ahead of the game, thanks to its in-depth and up-to-date knowledge of new players, new rules, rates and programs.

O'Neal Consultants is your trusted energy partner, helping clients navigate this new business sector, protecting your interests, and providing energy savings opportunities of untold value. O'Neal Consultants' strategic approach includes analyzing past energy profiles, brainstorming new saving options, and monitoring future energy savings and needs.

O'Neal Consultants' Energy-Related Services Include:

- Energy Asset Evaluation/Audit
- Supply-Side Analysis
- Facility Audit/Demand-Side Analysis
- Savings Verification/Energy Information

Energy Asset Evaluation/Audit

O'Neal Consultants provides expert auditing of energy-producing assets and equipment, the best way to structure a client's energy asset replacement or improvement program. Once O'Neal Consultants gets a feel for your production process requirements and operational characteristics, it's time to structure an energy program to meet your needs, taking into consideration key details such as potential rate impacts and future requirements. O'Neal Consultants can also help to structure an alternative payment plan based on realized savings.

Supply-Side Analysis

Reviewing your supply-side commodity position is critical to determining cost-saving opportunities; once this analysis is complete, O'Neal Consultants can then determine potential areas of savings from items such as on-site generation, special utility contracts, and open access tariffs. After O'Neal Consultants prepares a report with risk assessment information and a suggested plan of action, it can implement recommendations, proceeding with negotiations and developing a supply side program that represents the client's interests.



Facility Audit/Demand-Side Analysis

O'Neal Consultants utilizes this audit as a tool to enhance a client's utility cost management program. A demand-side analysis identifies equipment at a client's facility which is generating the electrical load or demand on the electric grid. O'Neal Consultants can then focus on equipment that is most likely to offer energy savings, suggesting modifications that will save you money, and optimize your process.

Savings Verification/Energy Information

All your planning can go unrewarded if you don't keep an eye on your monthly bills, which is why O'Neal Consultants specializes in the analysis and review of utility bills. We work with clients to structure and implement a monthly bill monitoring and reporting program. Verification of energy savings performance and immediate notification of billing abnormalities are just a few of the reasons why this is one information service your company can't be without.



O'Neal Consultants' Outstanding Accomplishments Speak for Themselves:

- ? Highly Diverse Hospitality Clientele
- ? International Project Base
- ? Services Performed in 35 of the 50 United States & 14 Countries
- ? Clients Include Over 800 Hotels
- ? Served Clients with Over 29,000 Rooms in Las Vegas
- ? Served 33 Clients in Manhattan Alone
- ? Positive Customer Satisfaction has Yielded Significant Long-Term Client Relationships

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