



### Facility Design

#### Hotel Cable Plant Design & Management

The first step is the Request for Proposal (RFP), detailing specifications which comprehensively define a project's components, including cabling, terminations, labeling, and testing requirements. The drawing set includes: floor plans with every voice/data/video device located and identified, dimensioned equipment room enlarged plans and wall/rack elevations, and a complete list of materials needed including manufacturer part number and quantities.

O'Neal Consultants begins a bid review and analysis process, working with only pre-qualified contractors who meet our stringent standards including required certifications and trained technicians. We make sure that the complete scope of work is included by each bidding contractor prior to contract award, and prepare a bid analysis comparison which reviews scope, labor hours, as well as dollars.

O'Neal Consultants' unique resources provide our clients with a distinct advantage. O'Neal Consultants works directly with the installers to firmly establish the scope and schedule of the project. By designing the RFP as a labor-only contract, the client learns what materials are necessary, enabling the purchase of materials at cost, without the contractor mark-up.

O'Neal Consultants' engineering staff includes highly qualified BICSI-certified designers (Building Industry Consulting Services International) whose areas of certification include RCDD (Registered Communications Distribution Designer) and LAN Specialist. O'Neal Consultants is also licensed in 27 states to perform all critical power electrical design with PE (Professional Engineering) Licenses.



### O'Neal Consultants' Outstanding Accomplishments Speak for Themselves:

- Highly Diverse Hospitality Clientele
- International Project Base
- Services Performed in 35 of the 50 United States & 14 Countries
- Clients Include Over 800 Hotels
- Serves Clients with Over 26,000 Rooms in Las Vegas
- Serves 15 Hotels in Manhattan Alone
- Positive Customer Satisfaction has Yielded Significant Long-Term Client Relationships

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